VS DESIGN WORX PVT. LTD
CORPORATE PROFILE

Website: www.vallesoft.com

ISO 9001:2015 & 27001:2013, CIN: U72900DL2003PTC122622

Software Development | Web Development |Mobile Applications | Products & Enterprise Applications | e-Commerce |Digital Marketing

ABOUT US

- VALLESOFT is a Global IT consulting company: established in the year 2003, we specialize in Web-to-Enterprise Integration, Industry Specific Solutions, Mobile Applications and Strategic Outsourcing.

- We offer software development, web development & programming, Technology consulting services, ecommerce, web optimization and maintenance services for e-business enterprise, mobile applications, digital marketing and embedded applications

We provide IT consulting to emerging businesses across the globe

- Our clients rely on us to provide them with an objective view of their technology plans and needs. We can serve in conjunction with their in-house technical staff and you can rely on us to formulate technical analysis.

- We are pioneers in custom software development, Mobile & web-based application development with our rich experience across many sectors. We have achieved this triumph with a combination of sheer business and technical knowledge gained with the fair understanding as well as requirements of the clients

OUR MISSION IS TO BUILD A TRUSTWORTHY AND PROFITABLE GLOBAL IT SERVICE PROVIDER DEVELOPING THE NEXT GENERATION OF COMPLEX SOFTWARE- INTENSIVE SYSTEMS FOR OUR CUSTOMERS.
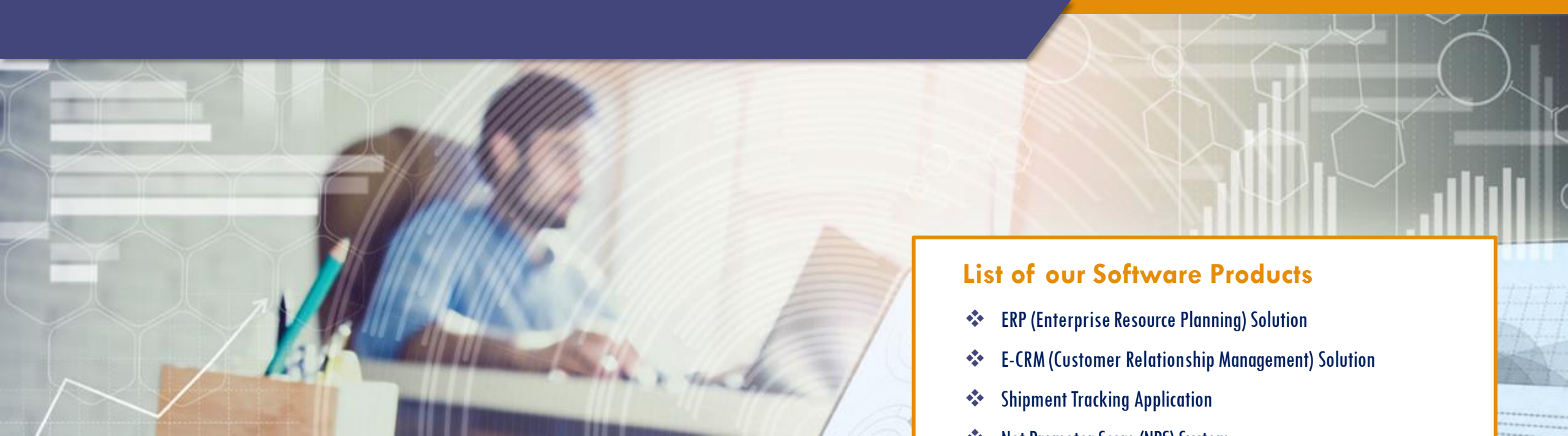
WHAT WE DO

ValleSoft is an experienced software development firm providing offshore software development services. Our cost-effective solutions are built specifically for organizations by utilizing an intimate understanding of their business and industry landscape.

- ❖ Enterprise Applications
- ❖ Desktop Applications
- ❖ Web Application
- ❖ API and Addins
- ❖ Software Maintenance
- ❖ Software Re-engineering

List of our Software Products

- ❖ ERP (Enterprise Resource Planning) Solution
- ❖ E-CRM (Customer Relationship Management) Solution
- ❖ Shipment Tracking Application
- ❖ Net Promoter Score (NPS) System
- ❖ Expense Approval System, Compliance Management System
- ❖ Financial Management System for NGO Specific.
- ❖ POS(Point of Sale) System / Billing Software
- ❖ Sales Force Automation (SFA,BA & Distributor Management System)
- ❖ Status Tracker/ Project Management software
- ❖ E-HRMS (Human Resource Management Solution)
- ❖ DSS (Donor Service Solution for NGO's)
- ❖ E-School Management System
- ❖ Inventory Management System
- ❖ Approval Management System, Intranet Portal

QRO
QUALITY RESEARCH ORGANIZATION

Certificate of Registration

This is to certify that

VS DESIGN WORX PVT. LTD.

C-47, III rd. Floor, DDA Sheds, Okhla Industrial Area Phase-1, New Delhi-110020, India

has been independently assessed by QRO

and is compliant with the requirement of:

ISO 9001:2015

Quality Management System

For the following scope of activities:

Software Development, Mobile App Development, Ecommerce Solution, Web Services & Web Development, Content Management System, Database Development and Integration, UP Gradation, Maintenance & Support, Digital Marketing

Date of Certification: 21st February 2023
1st Surveillance Audit Due: 20th February 2024

2nd Surveillance Audit Due: 20th February 2025
Certificate Expiry: 20th February 2026

Certificate Number: 2023022155

Head of Certification

Validity of this certificate is subject to annual surveillance audits to be done successfully on or before 365 days from date of the audit.
(In case if surveillance audit is not allowed to be conducted; this certificate shall be suspended / withdrawn).
The Validity of this certificate can be verified at www.qrocert.com
This certificate of registration remains the property of QRO Certification Limited, and shall be returned immediately upon request.
QRO Certification Limited is accredited by UK Akkreditering Forum Limited, UK (www.ukaf.org.uk)
Winnington House 2 Woodberry Grove Finchley London N12 0DR

QRO Certification Limited
27 Old Gloucester Street, London, WC1N 3AX Company Number : 14230776
Website : www.qrocert.com, E-mail : info@qrocert.com

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ISO/IEC 27001:2013

Information Security Management System

For the following scope of activities:

Software Development, Mobile App Development, Ecommerce Solution, Web Services & Web Development, Content Management System, Database Development and Integration, UP Gradation, Maintenance & Support, Digital Marketing

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WE ARE A TEAM OF HIGH SKILLED PROFESSIONALS, EXCEL IN THEIR DOMAIN AND BELIEVE IN TEAM WORK AND ORGANIZATION VALUES

WHAT WE DO

Software Development | Web Development | Mobile Applications | Products & Enterprise App | eCommerce | Digital Marketing | Technology Consultancy | Database Development | Product Maintenance

List of our Major Clients

Corporate Sector: VLCC Healthcare Pvt. Ltd, Max Hair Clinic Pvt Ltd, Alive Wellness Clinic, Headmasters Salons & Spa Pvt Ltd, Sculpt N Shine Studio Pvt Ltd, Beauty &Well Sector Skill Council (B&WSSC), Orane International Pvt Ltd & etc.

NGO Sector: SOS Children's Villages of India, Plan International (India Chapter), Action Aid India, Leprosy Mission Trust India, End AIDS India, Khushboo Welfare Society, Olympic Game Quest (OGQ), I-TECH India, ASOSAI & etc.

Others: Bookworm Central, Brookfield, Shree Baidyanath Ayurveda Bhawan Pvt. Ltd

"MODULES COVERED UNDER OUR PROGRAMME PORTAL"

✓ Livelihoods Module
✓ Self Help Group (SHG)
✓ Capital Building Module
✓ Youth Skill Module
✓ New Enrollment Module
✓ Success Story/Case Study

✓ Social Security
✓ Partnership
✓ Essential Service
✓ Bal Panchayat
✓ Family Development Plan (FDP)
✓ Result Base Management System (RBM)

Supports Self Help Group (SHG):
- Daily Contribution tracking
- Bank passbook maintain ledger
- Loan EMI capturing

New Enrollment Module:
- New cluster identification
- Social investigation of family

Programme Portal

Our Programme Portal helps to generating the sustainable income for the family while building their capacity to ensure that children are provided with an environment where they are well cared for and their basic rights to education, skilling, health and nutrition, amongst others are met.

Programme Portal is designed to provide vulnerable children with essential services such as health, nutrition and education.

The portal is design to track & monitoring the expenses & the target achievement of the project.

- Comprehensive Dashboard
- Monthly income tracing maintaining of family
- Capacity building of family & beneficiary
- Bal Panchayat member tracking & their activities
- Partnership activity perform
- Tuition Education Module to track student school data (Marks/Percentage)
- Video Conference (meeting set of any location to check programme)
- Audit Report submit
- Exit family & beneficiary after self reliant
- Success Story/Case study writing

Programme Portal Screen

Report ← BACK TO MAIN DASHBOARD ⌨ BACK TO SIS ⏻

Livelihoods Module

SHG Module

Capacity Building

Youth Skill Module

New Enrollment Module

Sucess Story / Case Study

Social Security

Partnership

Essential Sevices

Bal Panchayat

FDP

RBM

Impact
Location(Project) Wise Impact Evaluation report
Zone Wise Impact Evaluation report
National Impact Evaluation report

ENROLLMENT
National Child Rights Situation Analysis
Need Assessment
Concept Note
New Cluster enrollment
Enrollment of families
Social Investigation

Implemntation
Livelihood
Capacity Building
Health and Nutrition
Education
Mental Health
Youth Skilling
Social Security schemes
SHG
Bal Panchayat
Partnership

PLAN
Family Development Plan
Cluster wise 5 year's plan
Project wise 5 year's plan
Cluster wise Annual Plan
Project wise Annual Plan
Families,Cluster and Location Exit Plan
Monitoring Plan
Result Framework

NATIONAL AUTHORITIES & SERVICE-PROVIDERS
LOCAL AUTHORITIES & SERVICE-PROVIDERS
COMMUNITY 426
FAMILY 21979
CHILD 40244

④ ① ③ ②

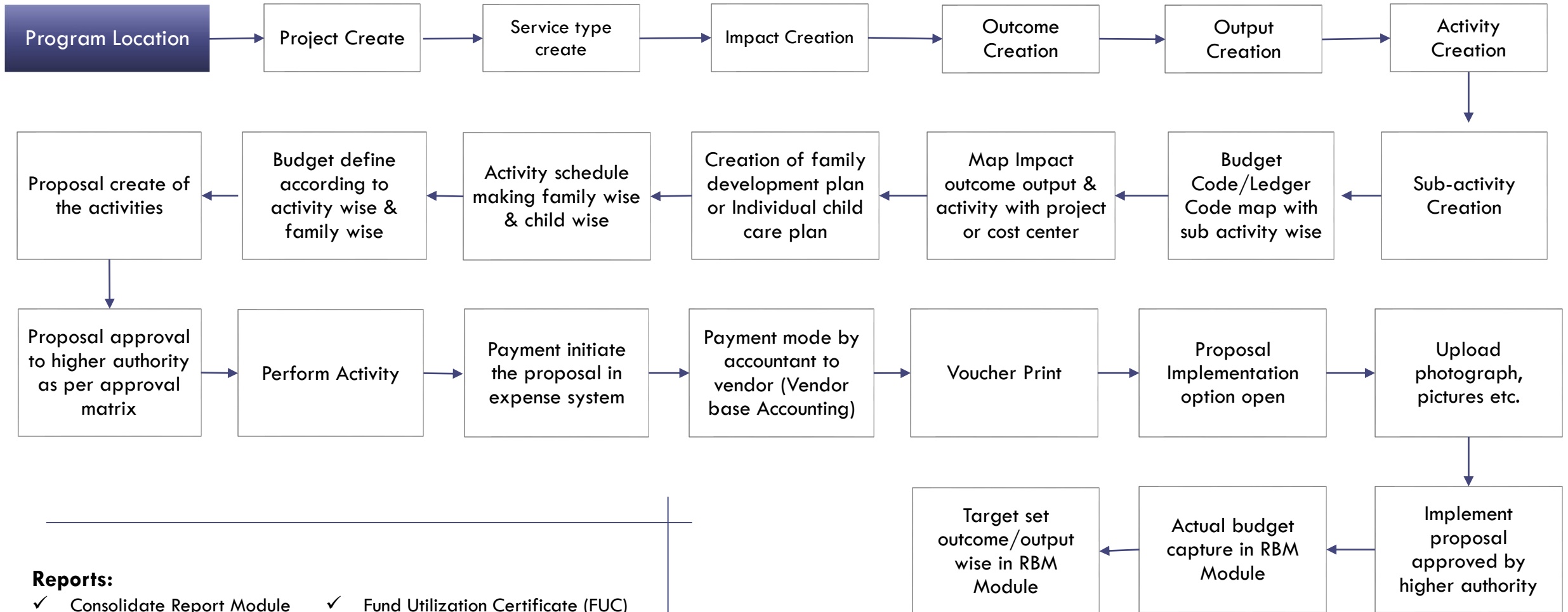Direct family empowerment

Community empowerment for family empowerment

Features: Automatic Proposal send option | Draft option | Reject or return modification option

Programme Portal Flow Chart

Program Location → Project Create → Service type create → Impact Creation → Outcome Creation → Output Creation → Activity Creation

Proposal create of the activities ← Budget define according to activity wise & family wise ← Activity schedule making family wise & child wise ← Creation of family development plan or Individual child care plan ← Map Impact outcome output & activity with project or cost center ← Budget Code/Ledger Code map with sub activity wise ← Sub-activity Creation

Proposal approval to higher authority as per approval matrix → Perform Activity → Payment initiate the proposal in expense system → Payment mode by accountant to vendor (Vendor base Accounting) → Voucher Print → Proposal Implementation option open → Upload photograph, pictures etc.

Target set outcome/output wise in RBM Module ← Actual budget capture in RBM Module ← Implement proposal approved by higher authority

Reports:

- ✓ Consolidate Report Module wise
- ✓ Data feed Report all Module wise
- ✓ Activity consolidate Report
- ✓ Board Meeting Report
- ✓ Programme TAT Report

- ✓ Fund Utilization Certificate (FUC)
- ✓ Family wise Expense Report
- ✓ Need Assessment Report
- ✓ Concept Note Report
- ✓ Monitoring Plan Report
- ✓ Result Frame Work Report
- ✓ Activity Schedule Report
- ✓ MIS Report

"MODULES COVERED UNDER OUR DMS SOLUTION"

✓ Comprehensive Dashboard
✓ Utilities Master
✓ Manage Donor
✓ Manage Collection
✓ Regular Donor
✓ MIS Reports
✓ Printing & Dispatch

Dashboard:
- Channel Wise Product Wise Collection (MTD,YTD)
- Pending Activity, Important MIS
- Operations, Widgets

Manage Donor Module:
- Profile, MOU Timeframe, Monthly Incentive Upload
- Group Assign, Trouble Ticket, Reports

Manage Collection:
- Inwards, Receipt, Upload IP, Upload CP
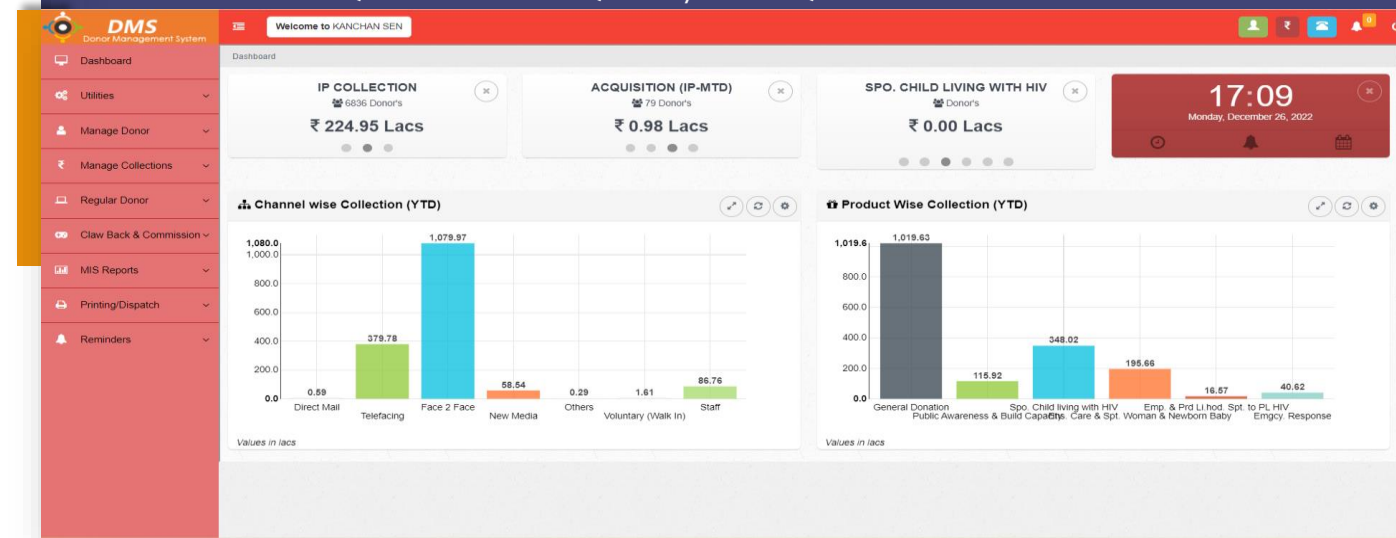- Certificates, Reports

MIS Module:
- Inwards, Receipt, General, Individual Partner
- Corporate Partner

Donor Management System (DMS)

Donor Management System (DMS) Software Solution the objective is to development the software for Donation Service Solution/Fundraising software that built specifically to facilitate nonprofits' fundraising efforts.
It is compatible with all the technologies to create interfaces such as donation, receipts for capturing & creating its own database.
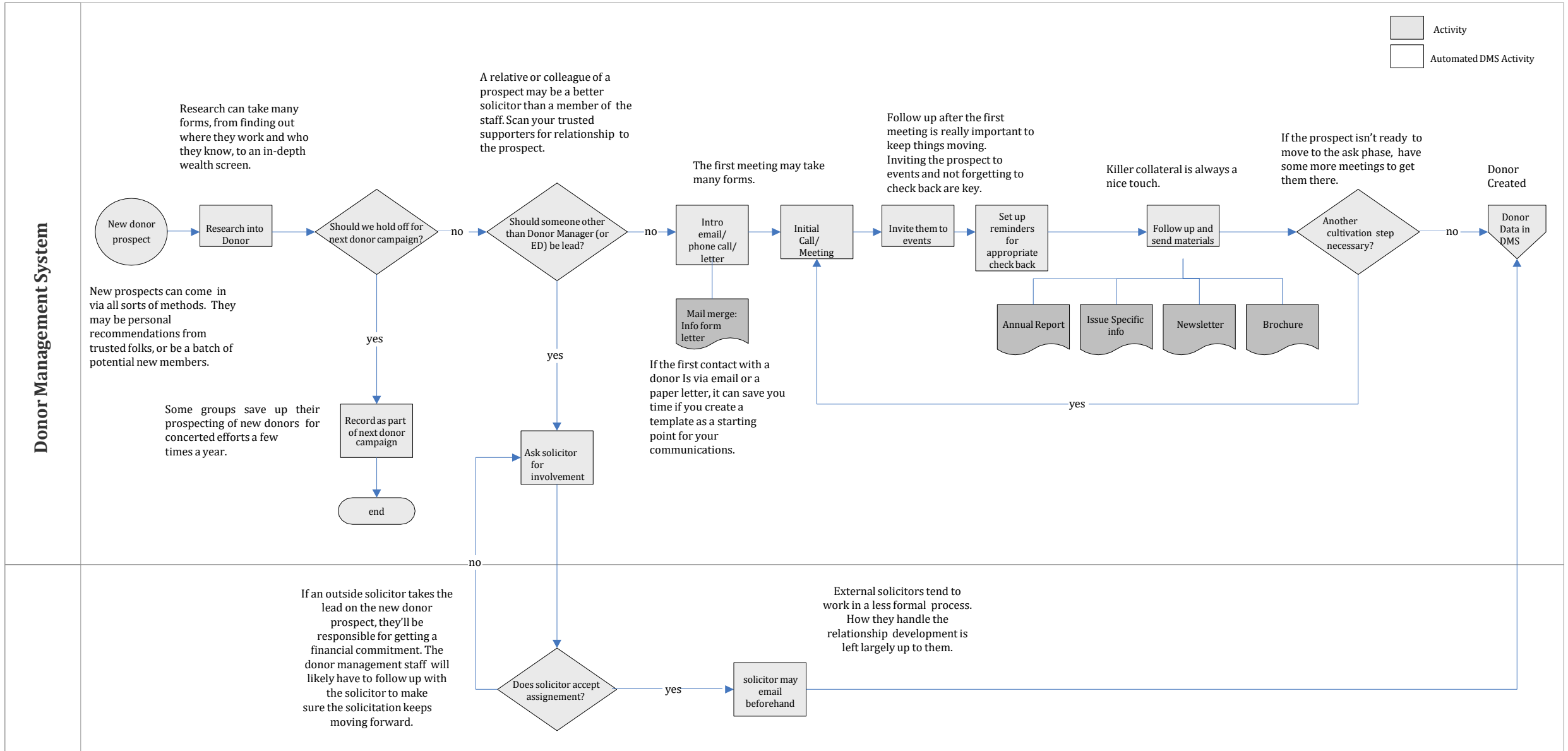
Ability to track various modes of transactions- Cheque, NEFT, Online, Wallets, Social media, ECS/NACH, E-NACH and UPI.

Overall Description for New Donor in DMS

Donor Management System

Activity

Automated DMS Activity

New donor prospect

Research can take many forms, from finding out where they work and who they know, to an in-depth wealth screen.

Research into Donor

New prospects can come in via all sorts of methods. They may be personal recommendations from trusted folks, or be a batch of potential new members.

Should we hold off for next donor campaign?

no

Some groups save up their prospecting of new donors for concerted efforts a few times a year.

yes

Record as part of next donor campaign

end

A relative or colleague of a prospect may be a better solicitor than a member of the staff. Scan your trusted supporters for relationship to the prospect.

Should someone other than Donor Manager (or ED) be lead?

no

yes

Ask solicitor for involvement

The first meeting may take many forms.

Intro email/ phone call/ letter

Mail merge: Info form letter

If the first contact with a donor Is via email or a paper letter, it can save you time if you create a template as a starting point for your communications.

Initial Call/ Meeting

Invite them to events

Follow up after the first meeting is really important to keep things moving. Inviting the prospect to events and not forgetting to check back are key.

Set up reminders for appropriate check back

Follow up and send materials

Killer collateral is always a nice touch.

Annual Report

Issue Specific info

Newsletter

Brochure

yes

Another cultivation step necessary?

If the prospect isn't ready to move to the ask phase, have some more meetings to get them there.

no

Donor Data in DMS

Donor Created

If an outside solicitor takes the lead on the new donor prospect, they'll be responsible for getting a financial commitment. The donor management staff will likely have to follow up with the solicitor to make sure the solicitation keeps moving forward.

no

Does solicitor accept assignement?

yes

solicitor may email beforehand

External solicitors tend to work in a less formal process. How they handle the relationship development is left largely up to them.

"MODULES COVERED UNDER OUR EXPENSE MANAGEMENT SYSTEM"

- ✓ Comprehensive Dashboard
- ✓ Utilities Master
- ✓ Beneficiary Data
- ✓ Requisition
- ✓ Procurement Management
- ✓ Balance Sheet

- ✓ Budget
- ✓ Asset Management
- ✓ Child Money Gift (CMG)
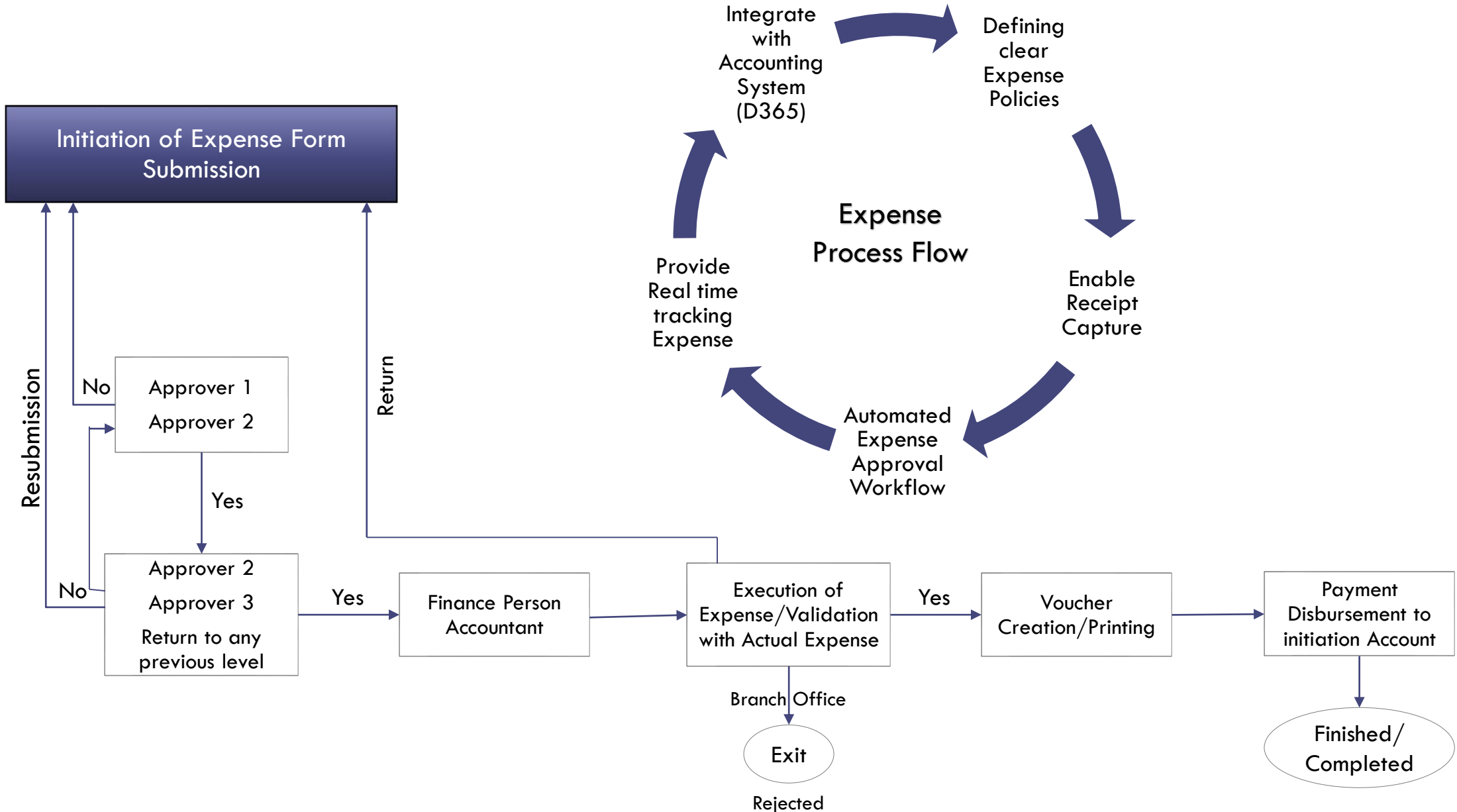- ✓ Reports & MIS
- ✓ Digitalization Documents
- ✓ Help

Expense Management System

Our Expense Approval management System automate and connect finance systems to track every employee-initiated expense, travel cost, and invoice payment all in one place, and finally put an end to paper expenses. Our Expense Approval System (EAS) is an intelligent technology with human expertise to push your business forward. EAS works on different parameter like amount, hierarchy level & approval matrix. Nobody connects expense, travel, and invoice on one platform like ValleSoft.

Revolutionized the travel, expense, and invoice industry helping to businesses digitally transform.

- Comprehensive Dashboard : Requisition Status e.g. Pending for approval, Pending disbursement, School/Institute fee approval, Vendor Approval, RFQ etc
- Real time data update of last 365 days Requisition Status
- Reprint Voucher, Salary payable/Bank Voucher
- Cheque Print, CMS Voucher & Performa Print
- Digitalization of Documents
- Reports: Budget vs Expense, Trial Balances, Expense allocation to other department/cost center, Ledger wise expenses & more than 50+analytical reports

Online Expense Approval System (EAS)

Expense Process Flow

Integrate with Accounting System (D365) → Defining clear Expense Policies → Enable Receipt Capture → Automated Expense Approval Workflow → Provide Real time tracking Expense →

Initiation of Expense Form Submission

Resubmission

No — Approver 1 / Approver 2

Yes

No — Approver 2 / Approver 3 / Return to any previous level

Return

Yes → Finance Person Accountant → Execution of Expense/Validation with Actual Expense → Yes → Voucher Creation/Printing → Payment Disbursement to initiation Account

Branch Office → Exit — Rejected

Finished/ Completed

"MODULES COVERED UNDER OUR CRM SOLUTION"

- ✓ Dashboard
- ✓ Enquiry
- ✓ Enquiry walk-in
- ✓ Enquiry tele
- ✓ Enquiry list
- ✓ Off hour enquiry
- ✓ Appointment Tracking
- ✓ Appointment Planner
- ✓ Marketing (SMS, email, WhatsApp Etc.)

- ✓ Billing
- ✓ Multiple Dialer Integrated
- ✓ Complete Inventory Management (consumption)
- ✓ User Trail log
- ✓ Upload enquiry
- ✓ Push lead to dialler
- ✓ Machine downtime
- ✓ Travel Planer
- ✓ MIS Report

Customer Relationship Management (CRM)

Our Customer Relationship Management (CRM) fill the gap between marketing and Techno-Sales. It's a customer acquisition process which identifies potential buyers (leads), educates them, engages with them, and when the leads are considered qualified, get passed from marketing to sales it used to track the lead.

Our Customer Relationship Management is integrated with 3-4 Dialer and Approx. 250-300 Tele caller working over it.

Our major client who were using this Software:-

CRM FEATURES

- Comprehensive Dashboard: Graphical representation, its showing leads on period basis as YTD, MTD

- Upload leads Manually and API integrated Via Social Media directly

- Lead Transfer, Lead Follow up

- Appointments scheduled for Leads

- Push to Dialer based on search/ Selection Criteria

- Masters Creation for Employee, Services and Various others.

- Multiple Level User role (Who can access what) controlled by Admin.

- Manual As well as Automated (Cron Jobs) Marketing

- Physical Machines integrated in LMS to capture Data directly.

- 3rd Party Dialer integrated via API.

- Package/OTC Sale booking

- Process Sale(Closing day book of each Centre)

- Print Dr/Cr Note

- Multiple payment options included

Sales

- Leads
- Opportunities
- Communication
- Database
- Process

Marketing

- Planning
- Budgeting
- Marketing Lists
- Campaigns/ Exhibition
- Tracking
- Reporting

Customer Care (Service)

- Cases
- Contracts
- Resource Mgmt.
- Scheduling
- Knowledge Base

SALES FORCE AUTOMATION & DISTRIBUTOR MANAGEMENT SYSTEM

Sales Force Automation (SFA)

Day Start → Visit Beats → Distributor → Outlets

Receive Opening Stock

Day End ← Purchase Order ← Outlets

Day End → Data to Distributor Management System

Data to Distributor Management System →
- Stock Need Punch → RSM Approval → Accountant Head → Inventory Management
- Bill generate according to Stock → Shipping → Order Return → Credit Note/Debit Note

Third Party(eg. SAP)/Own Inventory System

Distributor Scheme Management
- Buy one get one, Item line wise discount, Window discount, Cash discount
- Cr./Dr. Note, %age discount, Flat discount

Beauty/Outlet Advisor

Day Start at Outlet Visit → Whole Day sales/purchase → Enter sales purchase in APP → Day End

Day End → Sales come to Dashboard
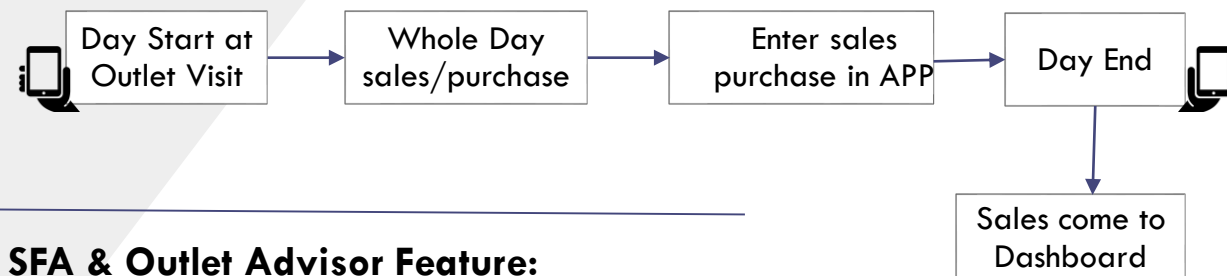
SFA & Outlet Advisor Feature:
Leave/Attendance marking
Reports MTD
Today Sale Report
Stock Report
Merchandising (e.g. holdings, offers, banners etc.)
Real time stock Refresh

SFA Manager
Day Start
Journey Plan (PJP Plan)
Sale Report (Weekly/MTD)
Inside Sale Representative (ISR)
Daily Order Punch
Brand wise MTD
Product wise & Non-Productive
Outlet, Timeline & Today Activity

Outlet Advisor Manager (EKA)
Enterprise Knowledge Manager (EKA)
Day Start
PJP
Today Activity
Sales Report
Categories Sales
Attendance
Current Inventory
Stock Adjustment
EKA Dashboard

"MODULES COVERED UNDER OUR INSTITUTE ERP SOLUTION"

- ✓ Dashboard
- ✓ Utilities (Masters)
- ✓ Appointment Tracking
- ✓ Appointment Calendar
- ✓ Marketing (SMS, email, WhatsApp Etc.)
- ✓ Enquiry
- ✓ Student Information
- ✓ HR Support
- ✓ Placement LOI
- ✓ Feedback

- ✓ Billing
- ✓ Certificate
- ✓ Complete Inventory Management
- ✓ Technical Reports
- ✓ Assessment
- ✓ E-Learning
- ✓ Machine down time
- ✓ Travel Planner
- ✓ Workshop Calendar
- ✓ Reports

Enterprise Resource Planning (ERP)

Institute ERP Solution is a broad term used to describe software tools designed to manage user learning interventions and provide access to online learning services for students, teachers and administrator.

- Currently using in 500+ Skill Development centers
- In USA 250+ Business School/Colleges
- Currently using in 15+ Schools/Colleges

- Comprehensive Dashboard: Graphical representation of MTD, YTD data
- Automatic push notification to the prospect
- Manual As well as Automated (Cron Jobs) Marketing by auto SMS, email & WhatsApp
- Machine Down Time (Approval matrix Based) to keep status of faulty machines and its final repair mapped.

"MODULES COVERED UNDER OUR INVENTORY MANAGEMENT SYSTEM"

- ✓ Inventory
- ✓ Point of Sale (POS)
- ✓ Purchase
- ✓ Sales
- ✓ Report
- ✓ Tracking
- ✓ Administrator
- ✓ Manage Order Info
- ✓ Maintenance

Inventory Management System

Our Inventory management software systems generally began as simple spreadsheets that tracked the quantities of goods in a warehouse, but have become more complex. Inventory management software can now go several layers deep and integrate with accounting and ERP System The systems keep track of goods in inventory, sometimes across several warehouse locations. The software also calculates the costs often in multiple currencies so that accounting systems always have an accurate assessment of the value of the goods.

- Comprehensive Dashboard: gathering MTD, YTD sales, Graphical representation of data
- Real time shipment tracking
- Accurate product consumption report
- MTD, YTD sales report
- Integrate with other System or Software
- Fully Customizable Software Application

Inventory Management System
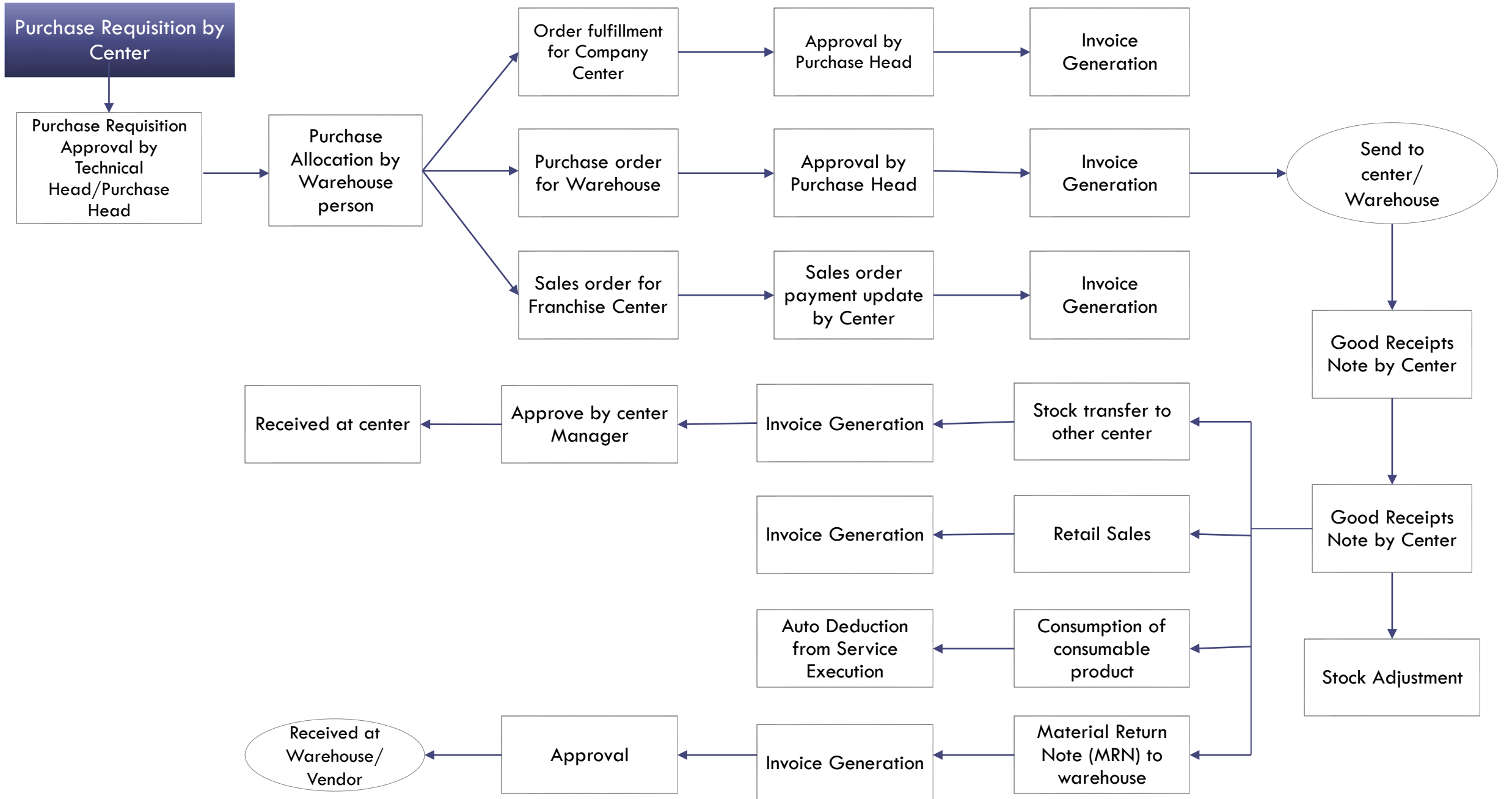
"MODULES COVERED UNDER OUR (HRMS) & PAYROLL"

- ✓ Foundation
- ✓ Hiring
- ✓ Operational
- ✓ Strategic
- ✓ Employee Engagement
- ✓ Business Intelligence

- Recruitment/ Application Tracking: PR Requisition
- Employee Information Management,
- Employee Self Service (ESS),
- Training Management,
- Goal Setting and Tracking System,
- Appraisal / Transfer / Promotion track,
- Attendance Management,
- Leave Management,
- Loan Management Claim Management,
- Payroll Management,
- Salary Process etc.

Human Resource Management System (HRMS) & Payroll

ValleSoft HRMS & Payroll software Solution , a simple and effective solution with highly evolved methodology with addresses an organization's needs more relevant.

Through our Payroll & HRMS we strive to deliver significant advantages and value to our client and partners through innovative service and flexible solution.

We provide the complete suite of solution to design/develop HR policies and improve effectiveness by organizational restructuring.

- Developing Manpower Planning
- Job Description
- Performance Management
- Competency Requirement
- Identifying Skill gap
- Appropriate Reward System
- Payroll Processing

Process Flow of our HRMS & Payroll

HRMS & Payroll Solution

- Recruitment Management
- Employee on-boarding
- HR Information system
- Time & Attendance Management
- Leave & Absence Management
- Payroll & Compliance Management
- Loan & Advance Management
- Performance Management
- Learning & Development
- EXIT Management
- Payroll Management System

"MODULES COVERED UNDER OUR BILLING / POS SOFTWARE"

- Dashboard
- Utility(Masters)
- Manage Data(Transition)
- Accounts
- Reports
- Control Report
- SMS/Email Services
- Stock Tracking

- Billing & Inventory
- Send SMS due installment
- Send Email Due statement
- General/Special Email
- Reimbursement
- Tour Plan

Billing Software (Point of Sale)

This Software is designed to handle time and billing tracking as well as invoicing customers for services and products. Billing software can track the hours worked by employees as well as expenses associated with projects or clients.

Our major client who were using this Software:-

In Bookworm Central USA using in 250+Business Centre/School

VLCC currently using in 150+ centers

VLCC Institute currently using in 100+ centers

E-LEARNING MANAGEMENT SYSTEM

Module covered under this software

- ✓ Announcement
- ✓ Facility
- ✓ Notes Facility
- ✓ Document Facility
- ✓ Forum Facility
- ✓ Multimedia Gallery
- ✓ Learning Track Facility
- ✓ Links Facility

- ✓ References Facility
- ✓ News Facility
- ✓ Assignment Facility
- ✓ Assessment Facility
- ✓ Portfolio
- ✓ Management Facility
- ✓ Live Interaction
- ✓ Digital Library

Our major client who were using this Software:-

Currently using in 20000+ students for online exam and eLearning purpose

Currently using in 10000+ students for online exam and eLearning purpose

In USA 15000+ students for eLearning purpose

SCHOOL MANAGEMENT SYSTEM

Modules covered under School Management System

- ✓ Dashboard
- ✓ Utilities
- ✓ Student Module
- ✓ Administration Module
- ✓ Inventory Module
- ✓ Hostel Module
- ✓ Library Module

- ✓ Lab Module
- ✓ Sports Module
- ✓ Accounts/ Finance Module
- ✓ Transport Module
- ✓ Parent Zone / Portal
- ✓ Digital Library

INTERNATIONAL CLIENTS

Vs Design Worx Pvt. Ltd.

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